

Virtual

Seminar

Valuation of Technology Companies

Programme Details

19 May 2021

4.00pm - 5.30pm

Webinar

Fee: \$96.30 (including GST) | Associate student: \$32.10 (including GST)

SAL Members may utilise credit dollar (C\$)

Co-organiser:



SINGAPORE
ACCOUNTANCY
COMMISSION

Institute of Valuers and
Appraisers, Singapore



Overview

The insurgence of technology companies over the past decade providing intangible services and with intangible assets poses challenges to traditional business valuation methodologies. Learn how the technology companies are valued, especially those with no earnings.

Programme

3.30PM	Participants to log in to Webinar
4.00PM	Presentation: <ul style="list-style-type: none">Mr Ashish R. McLaren, <i>CVA Member, IVAS Standards & Technical Working Group;</i> <i>Director, Valuation Advisory Services, Duff and Phelps (Singapore) Pte Ltd</i>
5.00PM	Panel Discussion <u>Panelists</u> <ul style="list-style-type: none">Mr Ashish R. McLaren, <i>CVA Member, IVAS Standards & Technical Working Group</i> <i>Director, Valuation Advisory Services, Duff and Phelps (Singapore) Pte Ltd</i>Ms Wai Yeng Chan, <i>Head, IP Strategy; Patent Attorney, Taylor Vinters Via LLC</i>Mr Alvin Lim, <i>Partner, Ravindran Associates LLP</i>
5.20PM	Q&A
5.30PM	End

Registration

Registration SGD 96.30 (inc GST)
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www.sal-e.org.sg



Number of Public CPD points: 1.5
Practice Area: Professional Skills
Training Level: General

SILE Attendance Policy

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Speaker



**Mr Ashish R. McLaren,
CVA Member, IVAS Standards & Technical Working Group
Director, Valuation Advisory Services, Duff and Phelps (Singapore) Pte Ltd**

Ashish is a Director providing M&A valuation advisory services to his clients with regards their Mergers and Acquisitions (M&A) transactions, Purchase Price Allocation (PPA) exercises, asset impairment reviews and other financial reporting valuations.

Prior to joining Duff & Phelps in November 2015, Ashish was with PricewaterhouseCoopers Singapore for 8 and ½ years in their valuation practice and has advised leading corporates as well as private equity players in the M&A and reporting requirements. Previously, he has around 9 years of work experience in India having worked both in the telecom industry – Escotel Mobile (now Idea Cellular) and Bharti Airtel – as well as with financial advisors – Lazard and Deloitte.

Ashish has worked on deals across borders as well as across various industries including telecom, precision manufacturing, consumer & retail, food & beverage, healthcare, power generation and infrastructure. He has advised several companies including ST Telemedia, Singapore Airlines, Fraser & Neave, ST Engineering, Amtek Engineering, Qatar Telecom (now Ooredoo) in their M&A, IP valuation and financial reporting valuation requirements. He has also advised various private equity players such as Standard Chartered, CVC, KKR, Affinity Equity Partners, Blackstone, CMIA, Zana and Prudential in their financial reporting as well as portfolio valuation requirements.

Some of the key transactions he has advised on include advisory for a leading south east Asian airline for potential acquisitions in the region, advisory for a leading conglomerate with regards divestment of its beverage business, advisory to a leading bank with regards divestment of its stake in an F&B and real estate conglomerate.

Ashish is a registered Chartered Valuer & Appraiser (CVA) with IVAS. He is also an Honors graduate in Physics from St. Stephen's College, Delhi University, India and received his Post Graduate Diploma in Management (MBA) from Amity Business School, NOIDA, India



**Ms Wai Yeng Chan,
Head, IP Strategy; Patent Attorney, Taylor Vinters Via LLC**

Wai Yeng Chan is an IP specialist with over ten years of experience, working with clients ranging from start-ups to multi-national corporations. More recently, she has worked on IP enabling projects funded by the EU. She works closely with my clients to develop personalised brand protection and enforcement strategy within Singapore and the ASEAN region. She is also a repeat member of the examination committee of the patent agent qualifying exams conducted by Intellectual Property Office of Singapore (IPOS).

Wai Yeng provides advice relating to IP including protection and enforcement of IP for trademarks, patents and registered designs, patent drafting, prior art searches and freedom to operate opinion, IP due diligence report, and patent infringement analysis.

Speaker



Mr Alvin Lim
Partner, Ravindran Associates LLP

An Intellectual Property specialist since 2007, he was recognized as a leading lawyer in the field of intellectual property in the 2017 and 2018 editions of AsiaLaw Leading Lawyers. Alvin has a strong IP litigation and enforcement practice, regularly acting for clients in patent, trademark, copyright, and trade secrets disputes covering a wide range of industries and technologies including life sciences, telecommunications, IT, electronics, food and beverage, fashion and design and semiconductors.

As a litigator, his strengths include an ability to recognize the competing legal arguments pertinent to each case at an early stage; anticipating opponent's moves and strategies; breaking down complex legal concepts into bite sizes; and delivering clear, firm and practical advice to clients.

Alvin's extensive experience in handling pharmacological advisory and patent linkage work has seen him act for several multinational pharmaceutical companies such as Eli Lilly, F. Hoffmann-La Roche AG, OSI Pharmaceuticals, Merck & Co, Bristol-Myers Squibb Pharma Co, and AstraZeneca. Other past and notable clients Alvin has acted for include Nokia Corporation, Asahi Glass, NexPlanar Corporation, Rokko Holdings, JCS Echigo Pte Ltd, Aurigin Technology Pte Ltd, and Swiss Ranks Pte Ltd.

In recognition of Alvin's patent litigation, patent strategy and counselling work, he was cited as a Patent Star in the 2019/20 edition of Managing Intellectual Property's IP Stars.

Alvin also has an active non-contentious IP and technology practice, where he often advises clients in all aspects of IP acquisition, management, and commercialization; prosecutes and manages client's IP portfolios; conducts IP and intangible asset audits; acts for clients in commercial IP transactions, and provides advice on regulatory law and compliance in respect of data privacy, medical, advertising and fintech laws.

He has also acted as de facto "in-house counsel" for Singaporean SME clients in diverse fields such as entertainment, food & beverage, medical devices, beauty and aesthetics, where he worked directly with and provided legal support to business stakeholders and executives.

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- 1) Registration is accepted on a first-come, first-served basis, subject to availability of seats. Priority will be accorded to registrations received with payment.
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- 3) The Singapore Academy of Law reserves the right to refuse to register or admit any participant, and to cancel or postpone the programme.

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- 2) The registration fees will remain payable in full:
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 - b) if a participant fails to attend the event for any reason whatsoever; or
 - c) if a participant arrives late or fails to attend any part of the event; or
 - d) for cancellation of registration for any events for which refund is expressly stated to be unavailable.
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